



ACES EUROPE

BRENTAG
SPECIALTIES

**Shared Values –
Shared Success**

Shared Values – Shared Success

BRENNTAG SPECIALTIES EUROPE



Brenntag Specialties Europe is committed to a collaborative European culture whereby our extensive and market dedicated-experts work in partnership with our customers and suppliers to generate mutually profitable growth.

Brenntag Specialties Europe is passionate about meeting the expectations of its business partners, and about further contributing to Brenntag's success story. As a means of achievement, Brenntag Specialties Europe bundles pan-European cooperation and specialised technology into a flexible, secure and effective way of developing innovative products.

The Brenntag Specialties Europe Team has emerged to become the partner of choice in Specialty distribution, within the European Economic Area. Our strategic industry-focused Development Panels, currently covering eight sectors, are essential to the delivery of effective and successful cooperation throughout Europe: ACES (Adhesives, Coatings, Elastomers,

Sealants), Cleaning, Feed, Food & Nutrition, Pharmaceuticals, Polymers, Water Treatment and Personal Care.

The structural and strategic categorisation and consolidation of resources make distribution more efficient, more cost-effective and easier to survey. Therefore, our strategic industry-focused Development Panels are of enormous benefit to our business partners who profit from our integrated European marketing strategy, our technical expertise and our multi-country presence on a European scale.

Brenntag is committed to meet the requirements of REACH and all other relevant legislation, and we would like to do this in close cooperation with our customers and suppliers. Therefore, we have comprehensively trained our sales and sourcing teams on the technicalities of REACH. They are able to answer the most important of your questions and assist you as required.



Building a Brighter World

Brenntag ACES Europe offers you unparalleled knowledge, service and solutions in the adhesives, coatings and construction industries.

ACES EUROPE



The Brenntag ACES team in Europe offers our customers a comprehensive package of services, as well as access to specialty products from world-class manufacturers all around the globe. We enjoy making the specialty chemicals market less complex for all types of players, from major international corporations to small independent companies. Thanks to our international network, we can also ensure our customers benefit from the latest in market trends and technological know-how.

Our services don't stop there, however. Whether it's industrial coatings, floor and wall coverings, adhesives, furniture, automobiles or any number of other products, we specialise in meeting the individual distribution requirements of the companies we serve – in order to keep supply chains efficient and lean.

At Brenntag ACES Europe, we're busy building a brighter world.

The product portfolio of Brenntag ACES Europe includes:

- Acrylic binders and resins for Coatings and Adhesives
- Epoxy binders, resins and curing agents for Coatings and Adhesives
- Polyurethane systems
- Pigments
- Fillers
- Additives
- Surfactants and dispersants
- Biocides
- Silicones
- Elastomers
- Fibres
- Cement retarders and accelerators



A Global Search for the Best

ACES EUROPE – SOURCING



We work closely with our suppliers and customers – in order to see the world through their eyes. To provide our customers with timely, innovative solutions, we search the globe for the best new specialties, before bringing them together with the relevant producers, large or small.

Given our international network of proven partnerships, we can identify new applications and market trends early on. In addition, our broad portfolio of specialty chemicals simplifies ordering processes for our customers. Ultimately, our product synergies help reduce costs for everyone.

Brenntag ACES Europe offers its customers unrivalled service and is proud to be the first-choice specialty distributor in the markets we serve.



Committed to Innovation

ACES EUROPE – TECHNICAL EXPERTISE



Our extensive industry experience allows us to solve complex problems by providing creative, state-of-the-art solutions. What's more, our deep understanding of market applications means we can influence product development to more closely match each customer's individual requirements. The best practices and know-how we offer are the critical factors that give our customers their competitive edge.

We offer new ideas and perspectives to solve problems by recommending the right products and how to use them.

In short, we provide highest-quality specialty solutions – day in and day out. In today's rapidly changing global markets, moreover, our in-house technical experts are committed to innovation – so we can always provide the solution that's right for you.



Offering a World of Solutions

ACES EUROPE – SALES



When trying to navigate the global specialties market, you need a partner you can trust. Our highly skilled sales teams are dedicated to specific industries and technologies. More importantly, they make sure their extensive knowledge and expertise contribute to the individual success of each supplier and customer. Ultimately, customer satisfaction is the measure of our own success.

We believe that for a relationship to be successful it must be based on trust and reliability. Brenntag's sales teams are built on these values.

In today's dynamic specialties markets, there's always something new to discover. Not surprisingly, therefore, Brenntag ACES Europe is a learning organisation, and we are committed to sharing what we learn through the seminars and workshops we offer on a regular basis. That's because we believe the best results come from listening to the needs of our customers – then matching those needs with the right information, services and products.

Above all, each and every way we serve you, we do it with enthusiasm and team spirit.



Always a Step Ahead

ACES EUROPE – LOGISTICS



Delivering reliability, integrity and safety in the value chain is the mission of our highly trained and committed logistics staff. We provide dedicated logistical systems, which facilitate seamless production and assure traceability.

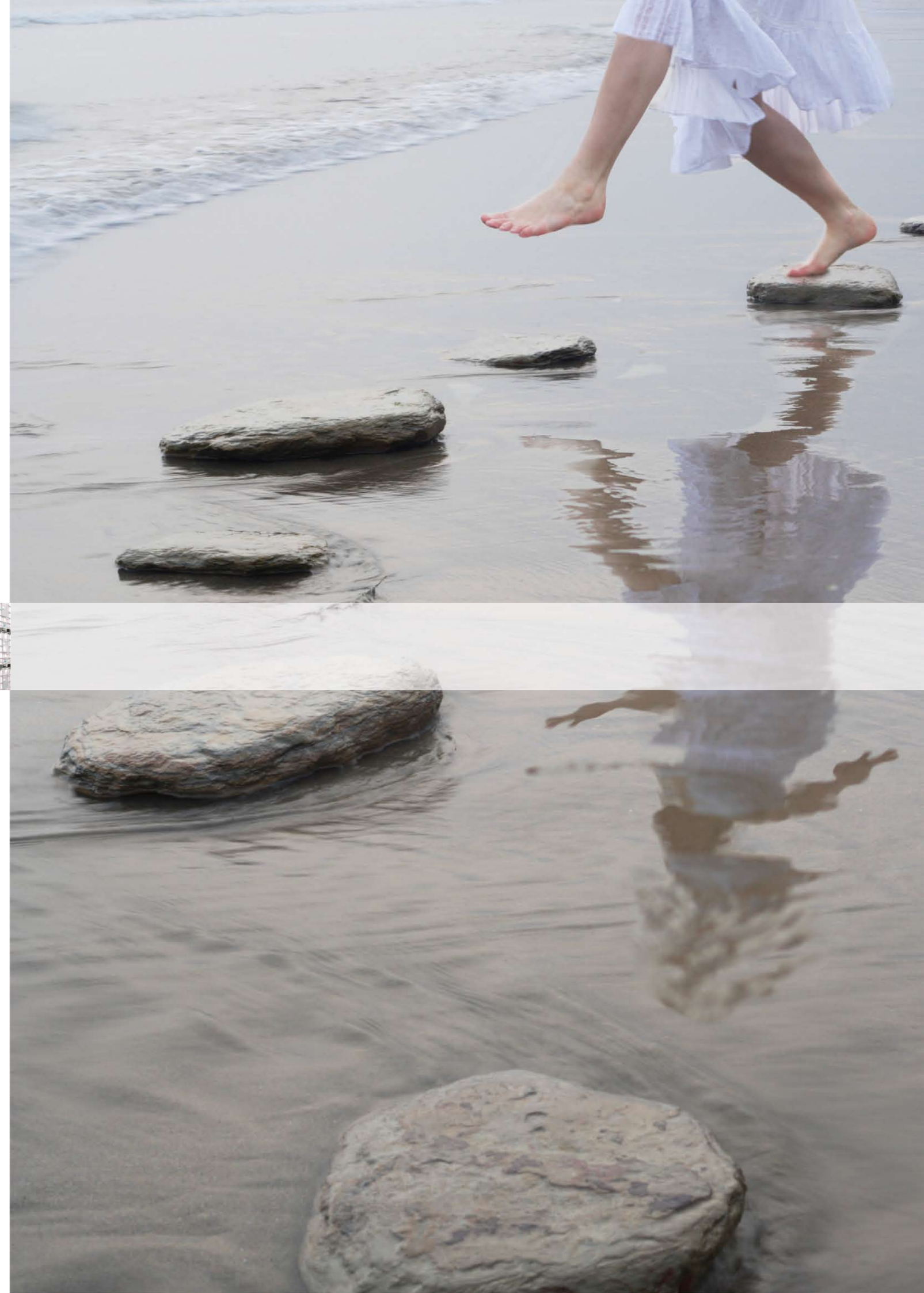
Our logistics experts ensure total compliance to all applicable regulations and are dedicated to maintaining the highest health, safety and environmental protection standards – as our excellent record shows.

We have many years of experience in providing cross-border solutions, and international coordination allows us to respond rapidly to

customer needs all around Europe. Just as importantly, our state-of-the-art storage facilities enable customers and suppliers to reduce their inventories to a lean minimum.

From start to finish, when it comes to logistical support, Brenntag ACES Europe does whatever is necessary to meet your highest expectations.

We are pioneers, not followers – and we are always a step ahead.



The Shortest Route to You all Over the World



BRENTAG WORLDWIDE



Brenntag recorded 2007 global sales of EUR 6.7 billion. The company operates in excess of 300 locations with more than 11,000 people in 55 countries. In keeping with the company's strong position in world markets, Brenntag is committed to providing value to its customers and suppliers through superior supply chain logistics, single sourcing, technical assistance and other value added services.

Brenntag offers an unrivalled, extensive and state-of-the-art distribution network for industrial and specialty chemicals to its suppliers and customers alike throughout the world.

Our commitment in this area is underlined by voluntary participation in projects like the "Responsible Care Initiative" and the "Product Stewardship Guidelines".

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