



FOOD & NUTRITION EUROPE

BRENTAG 
SPECIALTIES

Shared Values – Shared Success

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BRENNTAG SPECIALTIES EUROPE



Brenntag Specialties Europe is committed to a collaborative European culture whereby our extensive and market dedicated-experts work in partnership with our customers and suppliers to generate mutually profitable growth.

Brenntag Specialties Europe is passionate about meeting the expectations of its business partners, and about further contributing to Brenntag's success story. As a means of achievement, Brenntag Specialties Europe bundles pan-European cooperation and specialised technology into a flexible, secure and effective way of developing innovative products.

The Brenntag Specialties Europe Team has emerged to become the partner of choice in Specialty distribution, within the European Economic Area. Our strategic industry-focused Development Panels, currently covering eight sectors, are essential to the delivery of effective and successful cooperation throughout Europe: ACES (Adhesives, Coatings, Elastomers,

Sealants), Cleaning, Feed, Food & Nutrition, Pharmaceuticals, Polymers, Water Treatment and Personal Care.

The structural and strategic categorisation and consolidation of resources make distribution more efficient, more cost-effective and easier to survey. Therefore, our strategic industry-focused Development Panels are of enormous benefit to our business partners who profit from our integrated European marketing strategy, our technical expertise and our multi-country presence on a European scale.

Brenntag is committed to meet the requirements of REACH and all other relevant legislation, and we would like to do this in close cooperation with our customers and suppliers. Therefore, we have comprehensively trained our sales and sourcing teams on the technicalities of REACH. They are able to answer the most important of your questions and assist you as required.



Your Right Ingredient – Today and Tomorrow

Brenntag Food & Nutrition Europe is committed to encouraging creativity and innovation that enables our partners to make the most out of trends and developments.

FOOD & NUTRITION EUROPE



Brenntag Food & Nutrition Europe is one of the most experienced partners within the food industry, offering a reliable supply of high quality ingredients from all over the world. From product development, knowledge-based on-site technical support and innovative logistical solutions, through to marketing and distribution, Brenntag provides attractive tailor-made service packages that sharpen your competitive edge.

We set benchmarks in quality and safety and ensure compliance with these high standards. Whatever your requirements are, you can count on our ingredients to help you create perfect structure, appetising colours, better taste and improved flavour, whilst optimising your production process and ensuring consumers receive nutritious and attractive food products. We can supply you with individually developed innovative blends, or any of our more than 450 food ingredients... just the way you like them and all backed

up by comprehensive information and application support.

The more than 150 Brenntag professionals on the European Food & Nutrition team speak your language and are well informed about products and application areas. Their know-how is kept at a state-of-the-art level via ongoing education and training. Moreover, Brenntag passes on timely and detailed information to customers and suppliers concerning the latest market and product trends within the food industry. This enables our partners to identify new and commercially attractive sales opportunities for their raw materials and products.

The portfolio of Brenntag Food & Nutrition Europe covers products for:

- Food Design
- Food Technology
- Food Safety and Shelf Life
- Health and Nutrition
- Processing Aids



Offering the Best in Products

FOOD & NUTRITION EUROPE – SOURCING



At Brenntag Food & Nutrition Europe, we are committed to building bridges between food producers and ingredient suppliers in a way that achieves market breakthroughs and generates sustainable growth. It is a task that requires extensive industry contacts, shared experience, a commitment to finding the right ingredients and the ability to anticipate trends.

Our food and nutrition industry experts can source globally to serve your local market needs. So no matter where you are, we are there too – offering the best in products, business networking and service.

By carefully selecting superior ingredients from manufacturers that meet our demanding quality standards, we make sure that all documentation and safety requirements are met throughout the entire value chain. We constantly monitor product availability and manufacturing capabilities so that you can be assured of receiving ingredients of a consistent and high quality.

At Brenntag Food & Nutrition Europe, we are successful when you are.



Creating the Right Solution

FOOD & NUTRITION EUROPE – TECHNICAL EXPERTISE



When it comes to the food and nutrition industry, it is all about being right: finding the right ingredient, meeting the right standards and creating the right solution. Given our focus on continuing education and training, our highly skilled experts are committed to staying ahead of the industry learning curve – so we can offer the right product to fit your processing technology and marketing needs.

Moreover, our extensive international partnerships allow us to leverage new ideas and talents in a way that makes the global food and nutrition industry a lot less complex. We also transfer the latest industry know-how by organising seminars and maintaining applica-

tion centres to validate our technical recommendations, thus helping our customers accelerate their own development processes.

Our blending facilities can offer tailor-made mixes and batch-size packaging. Therefore, if the standard product or packaging does not fulfil your needs, we can adjust our solutions according to your requirements. Service is the key. We want our customers to be able to sit back and relax, knowing that we are working for them.

Above all, in an ever-changing market, Brenntag Food & Nutrition is committed to innovation – so we can always provide the solution that is right for you.



Your Partner of Choice

FOOD & NUTRITION EUROPE – SALES



Some things are simply irreplaceable – an experienced partner, for example. At Brenntag Food & Nutrition Europe, we combine an extensive product portfolio with one of the industry's most proven food-dedicated sales teams. Moreover, we are committed to sharing our expertise with our customers – in the language they speak and the markets they serve.

In other words: backed by considerable industry expertise and our knowledge of local markets,

we listen to our customers to understand their specific requirements and to provide them with tailor-made solutions. Loyalty, reliability, the respect for customer intimacy and a strong focus on customer service are the principles that guide our approach to partnerships. Ultimately, we want to help you grow in a way that is timely, innovative and cost-effective.

We are proud to be your partner of choice.



Always a Step Ahead

FOOD & NUTRITION EUROPE – LOGISTICS

Delivering reliability, integrity and safety in the value chain is the mission of our highly trained and committed logistics staff. We provide dedicated logistical solutions, which facilitate seamless production and assure traceability.

The logistics specialists at Brenntag Food & Nutrition Europe diligently care for your ingredients with an unparalleled sense of duty. They operate day and night using state-of-the-art planning tools to make sure the products we supply arrive right on time, at the right place, in the right quantity and to the right quality.

When it comes to logistical support, Brenntag Food & Nutrition Europe is committed to meeting or exceeding our partners' expectations. We fulfil our responsibilities towards you with great care, knowing that we must fully comply to the ever-growing quality requirements within the food and nutrition industry. Our transport vehicles and warehouses are dedicated to food ingredients and all of our facilities adhere to the ISO standards and HACCP food hygiene regulations.

We are pioneers, not followers – and we are always a step ahead.



The Shortest Route to You all Over the World



BRENTAG WORLDWIDE



Brenntag recorded 2007 global sales of EUR 6.7 billion. The company operates in excess of 300 locations with more than 11,000 people in 55 countries. In keeping with the company's strong position in world markets, Brenntag is committed to providing value to its customers and suppliers through superior supply chain logistics, single sourcing, technical assistance and other value added services.

Brenntag offers an unrivalled, extensive and state-of-the-art distribution network for industrial and specialty chemicals to its suppliers and customers alike throughout the world.

Our commitment in this area is underlined by voluntary participation in projects like the "Responsible Care Initiative" and the "Product Stewardship Guidelines".

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