



PHARMA EUROPE

BRENTAG
SPECIALTIES 

**Shared Values –
Shared Success**

Shared Values – Shared Success

BRENNTAG SPECIALTIES EUROPE



Brenntag Specialties Europe is committed to a collaborative European culture whereby our extensive and market dedicated-experts work in partnership with our customers and suppliers to generate mutually profitable growth.

Brenntag Specialties Europe is passionate about meeting the expectations of its business partners, and about further contributing to Brenntag's success story. As a means of achievement, Brenntag Specialties Europe bundles pan-European cooperation and specialised technology into a flexible, secure and effective way of developing innovative products.

The Brenntag Specialties Europe Team has emerged to become the partner of choice in Specialty distribution, within the European Economic Area. Our strategic industry-focused Development Panels, currently covering eight sectors, are essential to the delivery of effective and successful cooperation throughout Europe: ACES (Adhesives, Coatings, Elastomers,

Sealants), Cleaning, Feed, Food & Nutrition, Pharmaceuticals, Polymers, Water Treatment and Personal Care.

The structural and strategic categorisation and consolidation of resources make distribution more efficient, more cost-effective and easier to survey. Therefore, our strategic industry-focused Development Panels are of enormous benefit to our business partners who profit from our integrated European marketing strategy, our technical expertise and our multi-country presence on a European scale.

Brenntag is committed to meet the requirements of REACH and all other relevant legislation, and we would like to do this in close cooperation with our customers and suppliers. Therefore, we have comprehensively trained our sales and sourcing teams on the technicalities of REACH. They are able to answer the most important of your questions and assist you as required.



Simply Safe

Brenntag Pharma Europe is committed to facing the industry's challenges with specialized people and an extensive product and service portfolio you can rely on.

PHARMA EUROPE



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When we think of health, we also automatically think of safety. Brenntag Pharma Europe understands that when it comes to the production of pharmaceuticals, every step from source to final customer needs to be suitable, reliable and safe.

People at Brenntag Pharma Europe provide customers with global access to a comprehensive range of specialty ingredients and world-class manufacturers. We are able to share our knowledge with our business partners and provide cost-effective supply chain management solutions to on-going projects. We deliver safe and effective substances from the best sources around the world.

Brenntag Pharma Europe supports customers and suppliers in meeting the highest standards of effectiveness and safety in all healthcare segments. We relieve our partners of the complexity in selecting, storing, and delivering products that enhance health and help to make our lives simply safe.

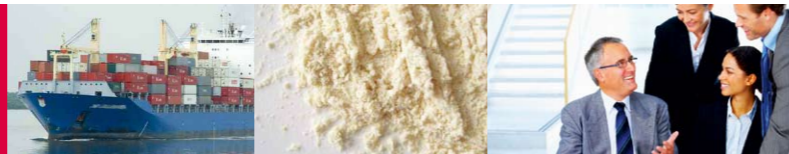
Ingredients for pharmaceuticals and veterinary final dosage forms:

- Excipients for oral administration (solids and liquids), dermal administration, intravenous, vaccines and others
- Bulk APIs for ethical, generics, veterinary
- Natural medicines, herbal extracts
- Starting materials for pharmaceuticals, synthesis, intermediates, reagents, processing aids, catalysts
- Materials for fermentation and biotechnology e.g. yeast, enzymes and basic chemicals



Finding the Right Substance

PHARMA EUROPE – SOURCING



With attractive products and innovations we guide our business partners along the road to success. We procure the right substances, fast and reliably, from carefully selected suppliers who meet our demanding quality standards.

Our experts in every segment combine the right materials with the desired solutions to achieve sustainable quality and transparent results. They manage access to global markets to ensure our business partners benefit from high quality products, performance and compliance. Finding the right substance also means maintaining reliable links between suppliers and customers, whatever their size or segment.



Shortcuts to Solutions

PHARMA EUROPE – TECHNICAL EXPERTISE

Committed to efficient and innovative solutions, we turn ideas into reality. Pharmacists and chemists translate their experience into products suited to the markets they serve. We anticipate the potential for new products and uses. Comprehensive expertise allows us to support suppliers and customers with a high level of transparency, safety and compliance.

The transfer of knowledge between our market specialists gives us our strength and enables us to utilise this bank of expertise for the benefit of our business partners. Brenntag Pharma Europe has both technical expertise and experience that cuts across all the segments we serve. Combined with fast sampling, this is what facilitates shortcuts to successful solutions.



Healthy Partnerships

PHARMA EUROPE – SALES



Striving to simplify complex processes, we build and maintain healthy partnerships throughout Europe.

In-depth knowledge of pharmaceutical markets enables our salespeople to link suppliers and customers. In addition to their own extensive knowledge, they also have access to Brenntag's wealth of experience from within Europe and globally.

We combine material requirements by means of our extensive sourcing network and relieve our business partners of complex details so that they may concentrate on strategic essentials. Brenntag has the capacity to cover all market segments and the expertise to combine these resources for their benefit.



Always a Step Ahead

PHARMA EUROPE – LOGISTICS



Delivering reliability, integrity and safety in the value chain is the mission of our highly trained and committed staff. We provide dedicated logistical systems, which facilitate seamless production and assure traceability.

Brenntag Pharma Europe relieves the pressures of medium and small-scale operations with variable packaging and storage solutions. We invest constantly in state-of-the-art logistics to match and even exceed industry and regulatory standards.

We are pioneers, not followers. Our international presence makes sure that we are always where you need us.



The Shortest Route to You all Over the World



BRENTAG WORLDWIDE



Brenntag recorded 2007 global sales of EUR 6.7 billion. The company operates in excess of 300 locations with more than 11,000 people in 55 countries. In keeping with the company's strong position in world markets, Brenntag is committed to providing value to its customers and suppliers through superior supply chain logistics, single sourcing, technical assistance and other value added services.

Brenntag offers an unrivalled, extensive and state-of-the-art distribution network for industrial and specialty chemicals to its suppliers and customers alike throughout the world.

Our commitment in this area is underlined by voluntary participation in projects like the "Responsible Care Initiative" and the "Product Stewardship Guidelines".

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